



Hard-Troweled Tribune

Project Spotlight: Conyers Spec Warehouse:



GGC is entering the final phases of work at the Conyers Spec Warehouse located in Conyers, GA, that is being built by Evans General Contractors. This 24-acre site is located off of Interstate 20 East at Old Covington Highway and will be home to a 290,000 SF warehouse – if you drive I-20 East of the City, you can't miss it on the north side of the interstate. Our scope of work included 2,700 LF of continuous footing, 97 EA spread footings, 290,000 SF of 6" non-reinforced slab on grade, 117,000 SF of 8" thick tilt wall panels and over 200,000 SF of 8" concrete paving. This is the Tilt Wall Business Unit's largest project to date as far as overall square footage and number of panels. Partnering with Florida Mechanical, who provided a 275-ton crane and operator, the team was able to set 123 panels in 6 days. Our internal Tilt-Up team, consisting of General Supt Jorge Mendiola, Sr Project Manager Brian Pulley, PMs Ian McMillan and Tomas Gonzalez, have done a great job fostering the relationship with Evans Construction, who has become one of our key clients (we will complete 5 projects for Evans in '21). We already have several key projects in our sights with Evans for 2022.



Evans
GENERAL
CONTRACTORS

ROCKDALE 20 DISTRIBUTION CENTER
Conyers, Georgia

AUG 27, 2021

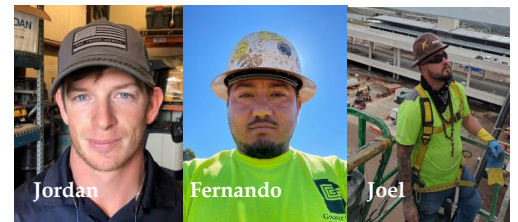
Mark your calendars...

- Our 2021 Floating Holiday will be Monday December 27th. So, everyone will have a company holiday 4-day weekend over Christmas from Friday 12/24 through Monday 12/27. Merry Christmas.
- GGC's Spring Fling 2022 is already on the calendar. Never too early to make sure you keep Sat April 30th locked in!
- Christmas Luncheon is set for Friday December 10th at the usual spot – Dreamland BBQ at Duluth Square.
- Look-out for a GGC Service Project in the works for 2022 – hopefully get everyone out to help with a community service project.

CELEBRATING GGC ANNIVERSARIES:

Sheldon Poitra – 11 Years in August
Jim White – 9 Years in October
Jack Godfrey – 8 Years in September
Jon Mauck – 7 Years in August
Alex White – 4 Years in August
Charlie Dempsey – 2 Years in September
Caleb Farr – 2 Years in October
Slade Salmon – 1 Year in September

Employee Updates



GGC has added three new teammates over the last quarter. Fernando Vidales joins GGC's tilt-up team as an Assistant Superintendent, coming over from Ely. He will expand our tilt-up field supervision capabilities. GGC also welcomes back Jordan McCurdy to the shop and logistics team. Jordan gives us depth in that department with his equipment maintenance and driving/load in-out skillset. Finally, GGC brought on Place and Finish Foreman Joel Sanchez with an entire Place and Finish crew (see story on page 1). These valuable employees continue to expand our depth of services delivering the highest quality work!

Business Development Update

As we approach the last quarter of 2021, we now have a much clearer picture of what to expect for year-end numbers. And it's safe to say, we appear to be set to blow away our previous high-mark on annual revenue. GGC had set this year as a major growth year, utilizing the talented and deep team we've built, combined with the focus on our two key growth business units (Data Centers and Tilt-Up Concrete). Currently, we anticipate finishing the year as high as \$62M (last year's record revenue was just under \$44M). This includes over \$16M in total Data Center revenue and as much as \$25M in tilt-up work. The Tilt-Up concrete market has been incredibly hot as the marketplace has pivoted to Industrial, Storage, Warehouse, etc. GGC has invested in our Tilt-Up capabilities including building relationships with multiple new tilt-specific labor resources, adding another erection partner and expanding our client list. GGC will always be a diversified full-service structural concrete subcontractor, but as a company we are adapting for the coming year or two in order to meet the current demands in the marketplace. Below are all of our newly awarded projects since the last newsletter:

TILT UP WORK

- **Blair's Bridge Industrial Warehouse:** \$1.5M Warehouse project in Austell GA with Integra Construction slated to break ground in October. 90,000SF tilt warehouse.
- **QT Jefferson Phase II:** \$1M storage facility expansion in Jefferson, GA with Haskell Construction. GGC completed Phase 1 in 2019. This project includes 35,000SF tilt up expansion to existing facility. Project starts in late September of this year.
- **Jeff Met Buildings 1 & 2:** \$5.1M Distribution Warehouse for Jefferson County Metropolitan area in McCalla, AL (Suburban Birmingham) with new client Pienado Construction out of Texas. Project includes two separate buildings slated to break ground in October.
- **20 West Logistics Center:** \$2.3M Tilt-Up Warehouse in Austell, GA area with Pattillo Construction. Project starts in November.
- **Cartersville Warehouse:** \$2M Tilt-Up Warehouse in Cartersville, GA with partner Integra Construction. Project anticipates start in early 2022.

STRUCTURAL WORK

- **Morgan Medical Covid Building:** \$100K fast track covid response facility built near Lake Oconee GA for Brasfield & Gorrie. Project started and completed in September.
- **Village Park Corso:** Called in by Reeves Young to perform approx. \$150K of remedial work for Buckhead, Atlanta area luxury senior living. Work completed in September.
- **Buckhead Station Shoring:** \$120K package to shore up existing parking deck for Atlanta Developer, with likely repairs to be added to the scope. Timeframe is Fall 2021.
- **North Oconee Water Treatment Plant:** \$3.1M Utility and Treatment facility in Athens, GA for MB Kahn. GGC developing a bigger relationship with WTP division of Kahn based in the South Carolina and Eastern GA region. Project starts in early 2022.

HARDSCAPE WORK

- **AMLI Flat Iron:** 2nd Phase of 2019's AMLI Oak Valley project in Atlanta. \$1.3M project with AMLI development. Finishes include high end amenity finishes, cast in place and precast walls, etc. Project slated to start in December 2021.
- **University of North GA:** \$500K integral color concrete, pavers and wall project for University in Dahlonega, GA with New South Construction starting in January 2022.
- **908 Division:** \$200K pedestal paver project in Downtown Nashville for multi-family high-rise with Bay-Tree Contractors. Project started in August 2021.
- **Data Center Hardscape:** \$750K 2nd-tier subcontract with Ruppert Landscape (part of a Data Center project we're already working on); Scope includes cast in place walls, integral color flatwork and IPE patio.
- **Moody Residence:** \$265K pool/patio at private residence in Johns Creek, GA, includes travertine pool deck, limestone veneer walls and stone walkways. Started August '21.
- **High Street:** \$1.7M exterior retail renovation with multiple amenity pool decks project in Sandy Springs, GA for Brasfield & Gorrie. Project expected to start in November '21.
- **Lane Park:** \$830K outdoor retail project with Hoar Construction in suburban Birmingham, AL - expected to start in November '21.