



Hard-Troweled Tribune

Working through incredible challenges...

Working in the midst of this Covid-19 Pandemic has provided plenty of challenges. From adapting to constantly changing project health guidelines, to working with additional PPE in the peak of the summer heat, even just working in levels of high risk producing high anxiety - there's no doubt about it, working through these times has been difficult. **And we at GGC want to say THANK YOU to everyone who has weathered the storms, who has not backed down from the challenges, and kept this company and our business going.** And it certainly appears we are headed towards a record in annual revenue despite these challenges. We appreciate all of the hard work, fortitude, and commitment through it all!



Mark your calendars...

- We plan to have the 2021 Spring Fling in April (dates will be announced ASAP) - Hopefully all will attend to make up for the 2020 cancellation.
- GGC's Christmas Lunch will be held at Dreamland in Duluth on Friday, December 11th - Details to follow.
- GGC's Floating Holiday for 2020 will be Thursday Dec. 24th - providing a nice long Holiday weekend!

RECENT GGC ANNIVERSARIES:

- Sheldon Poitra - 10 Years in August
- Jim White - 8 Years in October
- Jack Godfrey - 7 Years in September
- Tonya Davell - 7 Years in September
- Jon Mauck - 6 Years in August
- Alex White - 3 Years in August
- Caleb Farr - 1 Year in October
- Rafael Cruz - 1 Year in October
- Steve Hoepker - 1 Year in October
- Charlie Dempsey - 1 Year in October

New Business Updates

Battling through the Pandemic has not slowed down the company backlog. Last we reported a \$35M backlog in May. We currently have maintained this \$35M backlog through September 1st despite some heavy burn-off through the summer. That is excellent news! The market shift to Industrial work has been timely, including Data Center and Tilt-Up projects - see the recently awarded projects:

- **Georgia State Library Addition:** A \$250K structural addition in downtown Atlanta with Macallan Construction; Project includes foundations & slabs in a complex downtown campus setting - August start & October completion.
- **Freedom Mixed Use:** \$950M Turnkey Structural project in Huntsville, AL with Turner Construction that comes as a direct result of the success on Turner projects at Madison Baseball and Toyota plant expansion. Project broke ground in late July and completes in September.
- **Amazon DGT:** \$2.1M Turnkey Tilt-Up concrete project for Choate Construction in Doraville, GA. This 120,000SF fulfillment center hub will be GGC's first Amazon project, with a growing relationship with Choate. Project is slated to start in December 2020.
- **Project Paradise:** \$2.8M Turnkey Tilt-Up concrete project in Austell, GA for Evans Construction. GGC has been pursuing the Evans relationship with all of their industrial/tilt work, we're excited to have broken in. This is a new 250,000SF warehouse starting in December or January that will complete in just over 2 months.
- **Research Park:** \$2.4M Turnkey Tilt-Up concrete project in Huntsville, GA with a new client Fite Construction. This 150,000SF project will start in October and should complete by end of 2020.
- **Graydon Hardscape:** \$820K contract for high-end condo high rise in Buckhead with Integra Construction. The scope includes elevated pool deck with multiple amenities, pavers on grade and other sitework - project starts in 2021.

Project Spotlight: Tift Regional Medical Center

GGC started work on this 250,000SF hospital expansion in December of 2019, and topped out on the 6-story concrete frame structure on August 17th, 2020. The project was for our long-time healthcare partner, JE Dunn Construction. This grueling 37-week duration included 32 Saturdays in order to keep the project on schedule. Our team performed labor-only foundations, vertical embed installation, placement of all vertical walls/columns, and full slab place & finish work on the Slab on Grade and 6 additional elevated slabs. The total contract was just over \$2.8M, and we are very proud of the work that the entire team put in to help this job finish on time with high profitability. The team consisted of Senior PM Jonathan Browning, Assistant PM Jacob Puche, General Superintendent Brad Ladner, & Superintendents Jesse Flores, Marco Tino, and Chris Strong. The labor force included rod-busting by Ramon Solorio, Foundations by Frankie Romero, Elevated Labor by Mario Ventura & Jesse Flores crews, and Place & Finish labor by West Georgia Concrete. Some interesting facts: GGC placed approx. 12,300 CY of concrete which consisted of 20,000 SF of foundations, 581 columns, 25,000 SF of walls, and 247,000 SF of Elevated Pan Slab. In addition, our forces tied 1500 tons of rebar. Some of the challenges our team overcame included having to manage around 40+ rebar revisions, coordinating daily with Skyline Formwork, pouring a 12000 SF pour each week with very complicated rebar detailed beams, combined with the Covid19-factor. Our team was able to maintain schedule while working 50,000 Man-hours with zero injuries while working for 8 months 3 hours from home. Huge thanks to the team for this fantastic effort.



2020 GGC SUMMER JAM



2020 has been the year of postponed events, and we endured through all of it to finally put on the Summer Jam. GGC put on a family-friendly party on the afternoon of 8/22 at Lake Lanier Islands. We know not everyone was able to make this year's event. But we look forward to it growing next year - hopefully it will become an addition to the annual event calendar, alongside the Spring Fling.

Slade

Charles

Community Service Project - The Stephens Family

Occasionally we get the opportunity to work on a project that contributes back to those in need within our community. In 2016, Kirk Stephens, a friend of Jack Godfrey and Stewart Evans, was diagnosed with terminal Colon Cancer. At the time, Kirk had a wife (Jennifer) and three boys under the age of 12. Kirk, with the help of his family and community, battled for 3 hard years the disease, but ultimately Kirk passed away in the Fall of 2019. Among the many things he wanted to leave his boys with after he was gone, was a paved basketball court in their backyard to have a place to play ball. Kirk coached all of his boys in basketball growing up, and this was something he desired as a bit of a legacy. Earlier this year, Jennifer approached Jack about some help, and we were happy to make this a GGC dream a reality. The internal Hardscape team jumped to action and we prepped and poured this 900SF pad, and set the hoop in their backyard in June - as a gift to help this dream come true. This may not be the biggest project we did this year, but none of them had a client happier than the Stephens Family. We are proud to be part of an organization that was able to help this family and 'cement' Kirk's legacy!



Honoring our Fantastic Employees

Not sure if you are tuned into GGC's social media accounts on Facebook, Linked-In, and Instagram, but a few months ago we started a weekly feature promoting our individual employees. We want to show the world how lucky we are to have them as part of our team. Here we highlight some of their personal stories and ask how they got into the business. Please stay tuned, we will cover everyone over the next year - and be sure to like or share these posts to maximize exposure - a few examples:

GGC held its Fall 2020 Quarterly Superintendent Meeting on 9/17 in the newly removed Shop at the Main Office location in Berkeley Lake. Over 25 field personnel attended, capitalizing on a rainy day to review the latest in field initiatives, company business updates, and fellowship.





CONCRETE CONNECTION

Alfredo Cano

What attracted you to the Construction Field to begin with? When I started I was very young, and only did it to be around my dad. As time went by I started learning more and more and it began to be a challenge for me. I always want to continue to learn.

Where did you grow up, or anything interesting about your family of origin/parents/siblings, etc.? I was born in Tamaulipas, Mexico and raised there until the age of 15. My parents brought my siblings and I to this great country after that and ever since I have always lived in Georgia. It was a blessing that my father brought my family here. I met my wife here and since have created four blessings of my own.

What was the most memorable project you worked on (in your career, regardless of whether at GGC or before) and why? In my opinion, all of my jobs have been memorable, but without a doubt Alliance Theater comes to mind. Alliance was given to my team and I from start to finish, making it a trophy for me. The level of stress on that job was very high, but I am thankful that GGC gave me the opportunity and entrusted me with the job.

What advice would you give to someone entering the Concrete Construction field? My advice is to think about it very well. The concrete business is not just for anyone. Not to say that some are better than others, but the job requires effort, patience, discipline and heart.

Give us one fun-fact about yourself, that you don't mind sharing
I like to take my kids to the park and my son to his baseball practice/games. I also enjoy going to the movies with my family.



CONCRETE CONNECTION

Ricardo Battle

What attracted you to the concrete industry? I wanted a career where I can go back years later and show my kids I had a hand in building something.

Where did you grow up, and what about your family? I grew up in East Atlanta Kirkwood where I attended Alonzo A Crim High school. I come from a single parent home and sports was my outlet.

What has been your most memorable project thus far? The most memorable project I did was the renovation at Phillips Arena. I love the Hawks and I took pride in doing that for Atlanta.

What advice would you give to a newcomer to the concrete construction field? Always be on point because you never know who's watching and that can take your career to higher places.

One fun-fact about yourself? I love to Dance lol